

# Napanee & District Business News

## 2013 March/April

Napanee & District Chamber of Commerce Newsletter  
Serving Napanee & Area Since 1995



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THE CANADIAN CHAMBER OF COMMERCE  
LA CHAMBRE DE COMMERCE DU CANADA



### FEBRUARY BUSINESS AFTER HOURS & AGM REPORT

This year's AGM and February Business After Hours were re-scheduled to March 7th due to a snowstorm. Thanks to all who could make it. The Chamber was pleased to have the assistance of Mayor Gord Schermerhorn in presiding over the swearing in ceremony of our 2013 Chamber President Brad Way of Marlin Financial and Vice-President Janet Flynn of RBC.



President Brad provided a report on the Chamber's 2012 activities highlighting the launch of the Member to Member program and the transition of visitor information services to the Town. It was also noted that in 2013 the Chamber will focus on its new direction by working to meet the needs of our membership through education, networking, promotional initiatives and the development of a membership and policy and advocacy committee.

Treasurer Peter Veltheer provided a report on the 2012 financials indicating the Chamber ended the year in a good financial position. He advised that the board had voted to move the surplus into the operating budget for 2013. A motion was passed at the AGM ratifying the board's motion. Chambers Insurance Rep Brian Patterson provided an update on the



Chambers Insurance Plan and also announced his retirement. Treasurer Peter Veltheer presented Brian (pictured at right) with a plaque and a gift in thanks for his service to the



Chambers program since it was first introduced to our Chamber in 1995. Pictured above are Directors Dale Morrisey and Hollie Peterson.

More.....

# divine

Hair Studio & Aesthetics  
Michelle Edgar  
9 Dundas St. W. Napanee, ON  
613-354-6235  
divine.medgar@gmail.com

*Congratulations!*

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CELEBRATING 15 YEARS  
OWNERS: LISA & PAUL VERITIS

WWW.ASHTONPARKESTATES.CA

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Services

W. Arthur Dolan  
613. 770. 5911  
Email: dolanESS@kos.net

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*Congratulations!*

GARROW'S CAR CARE  
CELEBRATING 10 YEARS  
OWNERS: BOB GARROW

*Congratulations!*

DOLAN  
ESTATE SETTLEMENT SERVICES  
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OWNER: ART DOLAN

WWW.ESTATESETTLEMENTSERVICES.CA

Peter Webster  
Community Representative  
**TransCanada**  
In business to deliver

Royal Bank Plaza Cell: 613.297.6154  
200 Bay St., 24th Floor peter\_webster@transcanada.com  
South Tower, P.O. Box 43  
Toronto, ON M5J 2J1



WELCOME NEW MANAGER:  
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L&A OSPCA

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**Board of Directors**

**President** - Brad Way  
 Marlin Financial • 613.354.9678

**Vice-President** - Janet Flynn  
 RBC • 613.545.5708

**Treasurer** - Peter Veltheer  
 Mainstay Foods • 613.354.4769

**Secretary** - Jack Green  
 RE/Max • 613.354.5435

**Directors**

Hollie Peterson  
 RBC-Napanee • 613.354.2107

Stafford Murphy  
 NACHC • 613.354.8937

Shaune Lucas  
 The Carpet Warehouse • 613.354.4840

Melissa Yeomans  
 Napanee Guide • 613.354.6648

Dale Morrisey  
 WJP Media • 613.352.4129

Dan Atkinson • Past-President

**Membership Sales/Office**

Kathy Medd

**SEARCHING FOR EMPLOYEE BENEFITS?  
 LOOK NO FURTHER!**  
 STOP SEARCHING AND JOIN  
 THE CHAMBERS PLAN TODAY.

**Local Representatives**  
 Brian Patterson • Brad Way

Chambers of Commerce  
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**BUSINESS AFTER HOURS Continued.....**

The February Business After Hours took place immediately prior to the Chamber's AGM. Pictured below from left to right: Frank



Cottier of Lennox & Addington Senior's Outreach Services, Eric Peets of Captions Communications and Ian Armitage of PELA CFDC.

Pictured at right is Marika Huska and at far right Tawlia Chickalo of Pheylonian Beeswax Candles Company.



**MARCH BUSINESS AFTER HOURS**

Many thanks to BMO Branch Manager Cheryl McIntosh—pictured here with BMO Investment Advisor Jamie Ginn—for hosting the March Business After Hours. Many thanks too for the BMO bling!



The BMO team provided a video presentation highlighting trends and projections in the Canadian economy.

**BUSINESS AFTER HOURS Continued.....**



Pictured below are Cynthia Surette of BMO and Ellen Johnson of Sand 'n Sea Boutique.



**OCC CUSTOMER SERVICE ACCESSIBILITY WEBINAR**

The Ontario Chamber of Commerce recently presented a webinar to help ensure Chamber members understand their obligations under the AODA legislation. Key things to remember for the customer service standard: 1) Don't make assumptions. Ask "How may I help you."; 2) Assess the accessibility need and 3) Provide the best possible service to meet the required need.

Most businesses, organizations, etc must comply with the standard, however if you are a sole proprietor you are the owner and technically have no employees and no requirement to comply. The province and OCC have excellent information available to help ensure you are in compliance. At AccessOn.ca you can enter your info into a compliance wizard to confirm compliance and at AccessibilityWorks.ca you can use the online training tool to test the knowledge of you and your staff.

**MEMBER TO MEMBER PROGRAM HIGHLIGHTING BUSINESSES**



A peek at the Chamber's website provides a list of our Chamber members who have discounts to offer the Chamber membership. Just show your M2M card at participating businesses to take advantage of their offer.

Samples of discounts you'll find on our website:

**AQUASURE WATER SYSTEMS**

10% discount on UV systems and softeners

**CANDO I.T.**

\$15 internet activation fee waived for new accounts. 3% discount on regularly priced products in store. Can't be combined with any other specials.

**ENERSAVE BARRIERS**

10% on all services including windows, doors, siding, roofing and insulation services; 15% on heat reflecting radiant barrier

**MOHAWK BAY CAMPGROUND**

20% discount applies to all camping services. Excludes seasonal rentals & long weekends. 20% discount applies to all boat rentals excluding weekends in May

**NAPANEE OPTICIANS**

10% off prescription eyeglasses; 10% off sunglasses including prescription sunglasses. Can't be combined with other offers

**TOTAL AQUATICS**

10% Discount on merchandise. Excludes Aquariums and Terrariums.

See website for complete listing of offers & their details.

**UPCOMING EVENTS**

**CHAMBER BOARD MEETING  
 APRIL 16**

**NAPANEE BUSINESS CENTRE**

**BUSINESS AFTER HOURS NETWORKING  
 APR 24**

**VIDOMA NATURALS**

**CHAMBER BOARD MEETING  
 MAY 8**

**NAPANEE BUSINESS CENTRE**



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